EAST BEACH TOWNHOUSES IN SANTA BARBARA

SALES IN 2024

	SALE	FINAL LIST	ORIG. LIST					
<u>Address</u>	PRICE PRICE	PRICE 1	PRICE	DATE	<u>TIME</u>	<u>Bath</u>	FEET	<u>Comments</u>
651-A Verde Mar	\$1,657,525	\$1,675,000	\$1,675,000	1/24	1 wk.	2/2	1,305	End unit townhome with wood floors, fireplace, vaulted ceilings, and private patio area.

SALES IN 2023: COMPLETE

	SALE	FINAL LIST	ORIG. LIST	SALE I	MARKET	BRM/	SQ.	
Address	PRICE	PRICE	PRICE	DATE	TIME	<u>Bath</u>	<u>Feet</u>	<u>Comments</u>
647-C Por la Mar	\$1,929,000	\$1,929,000	\$1,929,000	10/23	1 wk.	3/2	1,568	Redone poolside south facing townhome. Previous Sales since 2000: 7/13 for \$925,000.
671-D Del Parque	1,850,000	1,745,000	1,745,000	1/23	1 wk.	2/2	1,350	Redone front row end unit with ocean view master, fireplace, and wood floors. Previous Sales since 2000: 3/14 sale for \$1,000,000
653-E Verde Mar	1,525,000	1,549,000	1,599,000	12/23	2 mo.	2/2.5	1,327	Redone with new paint, quartz counters, appliances & floors. Previous Sales since 2000: 6/18 sale for \$840,000

SALES IN 2022: COMPLETE

	SALE	FINAL LIST	r Orig. List	SQ.				
Address	PRICE	PRICE	PRICE PRICE	DATE	<u>TIME</u>	B ATH	FEET	<u>Comments</u>
671-B Del Parque	\$1,900,000	\$1,997,000	\$1,997,000	10/22	2 wks	. 3/2.5	1,664	Ocean and mountain views from original condition unit.
643-E Costa del Mar	1,650,000	1,595,000	1,595,000	9/22	1 wk.	2/1.5	1,374	Partly redone end unit with fireplace, Saltillo tile and wood floors, patio and 2 car garage. Previous Sales since 2000: 3/20 for \$1,100,000 8/16 for \$860,000

SALES IN 2021: COMPLETE

	SALE	FINAL LIST	ORIG. LIST	SALE 1	SQ.			
Address	PRICE	PRICE	PRICE	DATE	TIME	BATH	<u>Feet</u>	COMMENTS
669-C Del Parque	\$1,795,000	\$1,795,000	\$1,795,000	11/21	1 wk.	3/2	1,568	On the greenbelt with ocean peeks from 1 brm, stainless and granite kitchen. Previous Sales since 2000: 8/04 for \$1,365,000 4/04 for \$1,006,000
671-C Del Parque	1,747,000	1,749,000	1,749,000	4/21	1 wk.	3/2	1,568	Remodeled with good ocean views overlooking creek. Previous Sales since 2000: 2/21 for \$1,450,000 7/03 for \$1,050,000
641-D Por la Mar	1,695,000	1,695,000	1,695,000	12/21	1 wk.	3/2	1,374	Redone South facing poolside unit with fireplace, ceramic tile floors, granite kitchen and large tiled patio. Previous Sales since 2000: 9/07 for \$1,100,000
669-D Del Parque	1,663,000	1,625,000	1,625,000	10/21	1 wk.	2/2	1,374	Redone end unit with ocean & mtn peeks, wide plank floors, and new kitchen and baths. Previous Sales since 2000: 4/12 for \$690,000
647-D Por la Mar	1,495,000	n/a	n/a	1/21	n/a	3/2	1,568	This poolside & clubhouse location is South facing with fire- place and large tiled patio. Previous Sales since 2000: 12/16 for \$1,300,000 9/07 for \$1,100,000 1/01 for \$680,000

671-C Del Parque	1,450,000	1,450,000	1,650,000	2/21	4 mo.	3/2		Remodeled with good ocean views overlooking creek. This was a lease option signed in 12/19 with a \$75,000 option. Previous Sales since 2000: 7/03 for \$1,050,000
651-C Verde Mar	1,250,000	1,348,000	1,470,000	1/21	1½ yrs.	3/3	1,664	Wood and travertine floors, fireplace, A/C, updated kitchen. Previous Sales since 2000: 5/13 for \$1.015.000

SALES IN 2020: COMPLETE

	SALE		ORIG. LIST				SQ.	
Address	PRICE	PRICE	<u>Price</u>	DATE	TIME	<u>Bath</u>	<u>FEET</u>	COMMENTS
661-D Del Parque S	\$1,625,000	\$1,695,000	\$1,695,000	1/20	2 mo.	. 2/2	1,350	Front row end unit with ocean views. New quartz kitchen, flooring and paint since 8/10 sale. Previous Sales since 2000: 8/10 for \$1,180,000 3/07 for \$1,625,000
647-E Por la Mar	1,280,000	1,299,500	1,330,000	9/20	3 mo.	3/2	1,568	Tri-level overlooking pool with tile living room floors, updated kitchen and baths.
643-C Costa del Mar	1,100,000	1,150,000	1,150,000	7/20	4 mo.	2/2.5	1,076	Redone with tile floors, newer kitchen and baths. Previous Sales since 2000: 3/04 for \$985,000
643-E Costa del Mar	1,100,000	1,125,000	1,200,000	3/20	6 mo.	2/2	1,374	Partly redone end unit East Beach Townhouse with fire- place, Saltillo tile and wood floors, patio and 2 car garage. Previous Sales since 2000: 8/16 for \$860,000
641-C Por la Mar	999,000	1,000,000	1,000,000	3/20	3 wks.	2/2.5	1,076	South facing interior townhouse with new appliances, wood floors and partially redone bathrooms. Previous Sales since 2000: 4/01 for \$675,000
665-E Del Parque	850,000	n/a	n/a	7/20	n/a	2/2.5	1,330	Redone with granite kitchen, mountain views, skylights. Previous Sales since 2000: 3/13 for \$750,000 7/05 for \$1,320,000

SALES IN THE 2020'S: THE COVID YEARS

Address	SALE PRICE	FINAL LIST PRICE	ORIG. LIST			r Brm/ Bath	SQ. FEET	COMMENTE
ADDRESS	FRICE	PRICE	FRICE	DATE	TIME	DAIH	<u>FEE1</u>	COMMENTS
647-C Por la Mar	\$1,929,000	\$1,929,000	\$1,929,000	10/23	1 wk.	3/2	1,568	Redone poolside south facing townhome. Previous Sales since 2000: 7/13 for \$925,000.
671-B Del Parque	1,900,000	1,997,000	1,997,000	10/22	2 wks.	3/2.5	1,664	Ocean and mountain views from original condition unit.
671-D Del Parque	1,850,000	1,745,000	1,745,000	1/23	1 wk.	2/2	1,350	Redone front row end unit with ocean view master, fireplace, wood floors. Previous Sales since 2000: 3/14 for \$1,000,000
669-C Del Parque	1,795,000	1,795,000	1,795,000	11/21	1 wk.	3/2	1,568	On the greenbelt with ocean peeks from 1 brm, stainless and granite kitchen. Previous Sales since 2000: 8/04 for \$1,365,000 4/04 for \$1,006,000
671-C Del Parque	1,747,000	1,749,000	1,749,000	4/21	1 wk.	3/2	1,568	Remodeled with good ocean views overlooking creek. Previous Sales since 2000: 2/21 for \$1,450,000 7/03 for \$1,050,000
641-D Por la Mar	1,695,000	1,695,000	1,695,000	12/21	1 wk.	3/2	1,374	Redone South facing poolside unit with fireplace, ceramic tile floors, granite kitchen and large tiled patio. Previous Sales since 2000: 9/07 for \$1,100,000
669-D Del Parque	1,663,000	1,625,000	1,625,000	10/21	1 wk.	2/2	1,374	Redone end unit with ocean & mtn peeks, wide plank floors, and new kitchen and baths. Previous Sales since 2000: 4/12 for \$690,000
651-A Verde Mar	1,657,525	1,675,000	1,675,000	1/24	1 wk.	2/2	1,305	End unit townhome with wood floors, fireplace, vaulted ceilings, and private patio area.

643-E Costa del Mar	1,650,000	1,595,000	1,595,000	9/22	1 wk.	2/1.5	1,374	Partly redone end unit with fireplace, Saltillo tile and wood floors, patio and 2 car garage. Previous Sales since 2000: 3/20 for \$1,100,000 8/16 for \$860,000
661-D Del Parque	1,625,000	1,695,000	1,695,000	1/20	2 mo.	2/2	1,350	Front row end unit with ocean views. New quartz kitchen, flooring and paint since 8/10 sale. Previous Sales since 2000: 8/10 for \$1,180,000 3/07 for \$1,625,000
653-E Verde Mar	1,525,000	1,549,000	1,599,000	12/23	2 mo.	2/2.5	1,327	Redone with new paint, quartz counters, appliances & floors. Previous Sales since 2000: 6/18 sale for \$840,000
647-D Por la Mar	1,495,000	n/a	n/a	1/21	n/a	3/2	1,568	This poolside & clubhouse location is South facing with fire- place and large tiled patio. Previous Sales since 2000: 12/16 for \$1,300,000 9/07 for \$1,100,000 1/01 for \$680,000
671-C Del Parque	1,450,000	1,450,000	1,650,000	2/21	4 mo.	3/2	1,583	Remodeled with good ocean views overlooking creek. This was a lease option signed in 12/19 with a \$75,000 option. Previous Sales since 2000: 7/03 for \$1,050,000
647-E Por la Mar	1,280,000	1,299,500	1,330,000	9/20	3 mo.	3/2	1,568	Tri-level overlooking pool with tile living room floors, updated kitchen and baths.
651-C Verde Mar	1,250,000	1,348,000	1,470,000	1/21	11/4 yrs	. 3/3	1,664	Wood and travertine floors, fireplace, A/C, updated kitchen. Previous Sales since 2000: 5/13 for \$1,015,000
643-C Costa del Mar	1,100,000	1,150,000	1,150,000	7/20	4 mo.	2/2.5	1,076	Redone with tile floors, newer kitchen and baths. Previous Sales since 2000: 3/04 for \$985,000
643-E Costa del Mar	1,100,000	1,125,000	1,200,000	3/20	6 mo.	2/2	1,374	Partly redone end unit East Beach Townhouse with fire- place, Saltillo tile and wood floors, patio and 2 car garage. Previous Sales since 2000: 8/16 for \$860,000
641-C Por la Mar	999,000	1,000,000	1,000,000	3/20	3 wks.	2/2.5	1,076	South facing interior townhouse with new appliances, wood floors and partially redone bathrooms. Previous Sales since 2000: 4/01 for \$675,000
665-E Del Parque	850,000	n/a	n/a	7/20	n/a	2/2.5	1,330	Redone with granite kitchen, mountain views, skylights. Previous Sales since 2000: 3/13 for \$750,000 7/05 for \$1,320,000

SALES IN THE 2010'S: THE COMPLETE DECADE

Address	SALE PRICE	FINAL LIST PRICE	Orig. List Price		MARKET TIME		SQ. FEET	<u>Comments</u>
663-F Del Parque	\$1,675,000	n/a	n/a	3/15	n/a	2/2	1,350	Front row end unit with ocean views from living room and master with balcony. Previous Sales since 2000: 12/13 for \$1,150,000
667-A Del Parque	1,601,000	1,550,000	1,550,000	2/19	2 wks.	2/2	1,350	Front row ocean view redone townhome with porcelain tile floors, quartz kitchen counters & private ocean view master balcony.
667-B Del Parque	1,590,000	n/a	n/a	9/15	n/a	3/2.5	1,664	Front row ocean view unit with wood floors, fireplace and dual paned windows. Sold privately.
655-D Del Parque	1,500,000	n/a	n/a	12/19	n/a	2/2	1,350	Front row ocean view end unit townhome with fireplace.
667-C Del Parque	1,500,000	1,549,000	1,595,000	9/18	2 mo.	3/2	1,664	Front row ocean view townhome. Previous Sales since 2000: 6/18 for \$1,400,000
663-A Del Parque	1,444,000	1,750,000	1,850,000	8/17	3 mo.	2/2	1,350	Front row ocean view end unit East Beach townhome with updated kitchen, carpet, paint & fireplace surround.
667-C Del Parque	1,400,000	n/a	n/a	6/18	n/a	3/2	1,664	Front row ocean view townhome. This sold privately without coming on the market.
647-D Por la Mar	1,300,000	n/a	n/a	12/16	n/a	3/2	1,568	This poolside & clubhouse location is South facing with fire- place and large tiled patio. Previous Sales since 2000: 9/07 for \$1,100,000 1/01 for \$680,000
661-B Del Parque	1,299,000	1,299,000	1,299,000	4/11	1 wk.	3/2.5	1,664	Front row with ocean views and fireplace.
659-F Del Parque	1,230,000	1,350,000	1,350,000	4/14	1 mo.	2/2	1,374	Redone poolside unit with fireplace, skylights & spa tub. Previous Sales since 2000: 2/07 for \$1,300,000 (as redone) 1/01 for \$700,000
661-D Del Parque	1,180,000	1,295,000	1,599,000	8/10	11 mo.	2/2	1,350	Front row end unit with ocean views. New dining area floors, dual paned sliders & fixtures since 3/07 sale. Previous Sales since 2000: 3/07 for \$1,625,000
653-C Verde Mar	1,150,000	n/a	n/a	2/19	n/a	2/2.5	1,076	Redone unit with 2 master suites, fireplace, and 2 car garage steps from the community pool. Previous Sales since 2000: 1/09 for \$850,000
663-F Del Parque	1,150,000	1,150,000	1,150,000	12/13	2 days	2/2	1,350	Front row end unit with ocean views from living room and master with balcony.
659-F Del Parque	1,100,000	1,250,000	1,350,000	9/17	5 mo	2/2	1,374	Redone 1,374 sq.ft. poolside unit with fireplace, skylights and
								spa tub. Previous Sales since 2000: 4/14 for \$1,230,000 (as redone) 2/07 for \$1,300,000 (as redone) 1/01 for \$700,000 (prior to redo)
649-A Verde Mar	1,100,000	1,129,000	1,129,000	11/15	2 mo.	2/2	1,374	Bright South and West facing end unit. Previous Sales since 2000: 12/10 \$775,000 (as a short sale) 8/05 for \$1,295,000 8/03 for \$835,000
643-A Costa del Mar	r 1,050,000	1,050,000	1,050,000	10/15	1 wk.	2/2	1,374	End unit with fireplace and ocean peeks.
651-C Verde Mar	1,015,000	1,095,000	1,095,000	5/13	2 mo.	3/3	1,664	Wood and travertine floors, fireplace, air conditioning.
653-A Verde Mar	1,000,000	1,100,000	1,100,000	12/15	4 mo.	2/2	1,374	End unit with fireplace, new paint & carpet and ocean peek. Previous Sales since 2000: 10/04 for \$1,050,000
671-D Del Parque	1,000,000	1,029,000	1,029,000	3/14	1 wk.	2/2	1,350	Front row dated end unit with ocean view master, fireplace, new carpet and paint.
649-F Verde Mar	970,000	1,050,000	1,050,000	9/17	2 mo.	2/2	1,318	Partly redone end unit with stainless appliances & new bath.
659-A Del Parque	942,000	995,000	1,050,000	5/15	1 wk.	2/2	1,374	End unit with fireplace, cathedral ceilings, upgraded kitchen and baths and attached 2 car garage.
641-A Por la Mar	925,000	n/a	n/a	4/14	n/a	2/2	1,374	Beautifully remodeled end unit in a Contemporary style.
647-C Por la Mar	925,000	n/a	n/a	7/13	n/a	3/2	1,568	Poolside South facing townhome.

641-B Por la Mar 90	05,000 939	000 939,000	2/16	4 mo.	2/2.5	1,076	Redone South facing. Redone since sale in 2012. Previous Sales since 2000: 8/12 for \$695,000
647-B Por la Mar 87	75 , 000 n/	n/a	7/11	n/a	3/2	1,568	Updated interior unit redone since 2003 sale. This Previous Sales since 2000: 7/03 for \$850,000
643-E Costa del Mar 86	60,000 885	000 885,000	8/16	1 mo.	2/2	1,374	Redone 1,374 sq.ft. end unit East Beach Townhouse with fireplace, private patio and attached 2 car garage.
653-E Verde Mar 84	40,000 899	000 1,025,000	6/18	7 mo.	2/2.5	1,327	Redone with new paint, quartz counters, appliances & floors.
665-D Del Parque 80	00,000 859	000 849,000	10/13	11/4 yr	2/2.5	1,076	South facing with wood floors, galley kitchen and patio.
645-B Costa Del Mar 79	95,000 795,	000 795,000	6/13	1 mo.	2/2.5	1,076	Wood floors, marble baths, West facing deck & Restoration Hardware detailing. Previous Sales since 2000: 6/09 for \$1,050,000.
649-A Verde Mar 77	75,000 780,	000 780,000	12/10	1 day	2/2	1,374	Short sale. End unit with fireplace. Previous Sales since 2000: 8/05 for \$1,295,000 8/03 for \$835,000
645-C Costa del Mar 75	55,000 849	000 979,000	6/16	8 mo.	2/2.5	1,076	East Beach Townhouse with pool and greenbelt views.
665-E Del Parque 75	50,000 799	000 925,000	3/13	1 yr.	2/2.5	1,330	Redone with granite kitchen, mountain views, skylights. Previous Sales since 2000: 7/05 for \$1,320,000.
641-B Por la Mar 69	95,000 710	000 710,000	8/12	1 mo.	2/2.5	1,076	South facing overlooking the greenbelt.
669-D Del Parque 69	90,000 749	000 895,000	4/12	6 mo.	2/2	1,374	End unit with newer floors and kitchen, ocean peeks.

SALES IN THE 2000'S: THE COMPLETE DECADE

	SALE	FINAL LIST	Orig. List						
Address	PRICE	PRICE	PRICE	DATE	TIME	<u>Bath</u>	FEET I	LOOF	R COMMENTS
661-D Del Parque	\$1,625,000	\$1,599,000	\$1,750,000	3/07	1 mo.	2/2	1,350	1-2	Front row East Beach end unit townhome with ocean views, new carpet, flooring and paint. 2 car garage.
661-C Del Parque	1,620,000	1,620,000	1,620,000	3/07	1 wk.	3/2	1,664	1-2	Front row East Beach Townhome with sweeping ocean views, cathedral ceilings and attached 2 car garage.
665-A Del Parque	1,500,000	1,500,000	1,500,000	5/05	1 wk.	2/2	1,374	1-2	Completely remodeled end unit with ocean views from one bedroom. Redone since 8/04 sale for \$1,012,000.
669-C Del Parque	1,365,000	n/a	n/a	8/04	n/a	3/2	1,568	1-2	On the greenbelt. Redone since 4/04 sale for \$1,006,000.
665-E Del Parque	1,320,000	1,329,000	1,325,000	7/05	6 mo.	2/2.5	1,076	1-2	Redone East Beach Townhouse with mountain views, skylights, granite kitchen, and 2 car garage.
657-E Del Parque	1,300,000	1,450,000	1,599,000	7/09	4 mo.	2/2.5	1,664	1-2	Front row East Beach Townhome with ocean views, 2 fireplaces, redone master bath & skylit 400 sq.ft. attic.
659-F Del Parque	1,300,000	1,350,000	1,499,000	2/07	4 mo.	2/2	1,374	1-2	Redone nicely, this poolside unit has a fireplace, skylights and a spa tub. Redone since sale in 1/01 for \$700,000.
649-A Verde Mar	1,295,000	1,295,000	1,295,000	8/05	2 mo.	2/2	1,422	1-2	Townhouse with hardwood floors and marble counters. This sold in 8/03 for \$835,000 and 7/96 for \$304,900.
647-D Por la Mar	1,100,000	1,365,000	1,365,000	9/07	5 mo.	3/2	1,568	1-2	This poolside & clubhouse location is South facing with fireplace and large tiled patio. Sold 1/01 for \$680,000.
641-D Por la Mar	1,100,000	1,200,000	1,200,000	6/07	1 mo.	2/2	1,374	1-2	Quiet, south-facing end unit in need of upgrading.
645-B Costa Del Ma	r 1,050,000	1,185,000	1,185,000	6/09	2 mo.	2/2.5	1,076	1-2	East Beach Townhouse with wood floors, marble baths, West facing deck and Restoration Hardware detailing.
653-A Verde Mar	1,050,000	1,050,000	1,050,000	10/04	3 wks.	2/2	1,374	1-2	End unit. Ocean view from 1 bedroom. Cosmetic fixer.
671-C Del Parque	1,050,000	1,085,000	1,150,000	7/03	1 mo.	3/2	1,583	1-2	Totally remodeled, this has good ocean views.
665-A Del Parque	1,012,000	n/a	n/a	8/04	n/a	2/2	1,374	1-2	End unit with ocean views from one bedroom.
669-C Del Parque	1,006,000	n/a	n/a	4/04	n/a	3/2	1,568	1-2	On the greenbelt.
643-C Costa Del Ma	ar 985,000	999,000	999,000	3/04	2 wks.	2/2.5	1,076	1-2	Redone. Sold 6/98 for \$500,000 and 4/95 for \$410,000.
657-C Del Parque	985,000	995,000	995,000	5/02	1 mo.	3/2	1,664	1-2	Front row views.Sold 7/01 for \$873K & 4/94 for \$500K.
657-D Del Parque	950,000	1,000,000	1,000,000	12/02	2 wks.	3/2.5	1,570	1-2	Front row ocean views. Finished loft.

655-A Del Parque	950,000	950,000	950,000	8/01	2 mo. 2/2	1,350	1-2	Front row end unit. Fully redone. Sold 1/99 for \$625K, 3/97 for \$580K, 9/94 for \$480K and 9/88 for \$395K.
649-E Verde Mar	875,000	n/a	n/a	1/04	n/a 3/2	1,510	1-2	View from brm. Sold 3/99 for \$475K. & 8/95 for \$332K.
657-C Del Parque	873,000	873,000	873,000	7/01	2 mo. 3/2	1,664	1-2	Front row views. Finished loft. Sold 4/94 for \$500,000.
653-C Verde Mar	850,000	979,000	979,000	1/09	2 mo. 2/2.5	1,076	1-2	East Beach Townhouse with 2 master suites, fireplace, and 2 car garage steps from the community pool.
647-B Por la Mar	850,000	875,000	875,000	7/03	1 wk. 3/2	1,568	1-2	Interior unit.
645-E Costa Del Mar	837,500	850,000	869,950	5/03	2 mo. 2/2	1,337	1-2	End unit with ocean view from one bedroom.
649-A Verde Mar	835,000	837,500	850,000	8/03	3 mo. 2/2	1,422	1-2	End unit. Redone since it sold in 7/96 for \$304,900.
669-A Del Parque	775,000	775,000	775,000	6/02	2 wks. 2/2	1,374	1-2	End unit. Upgraded with expanded patio.
667-D Del Parque	705,000	725,000	725,000	2/01	5 mo. 2/2	1,350	1-2	Front row ocean views. End unit. Original condition.
659-F Del Parque	700,000	700,000	700,000	1/01	1 mo. 2/2	1,414	1-2	Remodeled with skylight and spa tub.
669-B Del Parque	690,000	675,000	675,000	4/01	3 wks. 3/2	1,568	1-2	Interior unit.
647-D Por la Mar	680,000	680,000	680,000	1/01	9 mo. 3/2	1,568	1-2	Interior unit.
641-C Por la Mar	675,000	675,000	675,000	4/01	5 wks. 2/2.5	1,076	1-2	Interior unit.
671-A Del Parque	650,000	n/a	n/a	8/00	n/a 3/2	1,350	1-2	Front row end unit with very good ocean views.

KATHLEEN WINTER

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